



RISPLS



General Membership Meeting & Seminar Thursday, June 15, 2023 7:30am - 4:00 pm



The Radisson Hotel
2081 Post Road, Warwick Rhode Island 02886, USA

7:30 am - 8:15 am	Registration & Continental Breakfast
8:15 am - 11:30 am	Value Based Fees: How to Charge What You're Worth & Professional Document Discussion <i>Guest Speaker: James D. Nadeau, PLS, CFM, CFS, ANFI, Realtor</i>
9:45 am - 10:00 am	Morning Break
11:30 am - 12:30 pm	LUNCHEON
12:30 pm - 2:00 pm	RISPLS General Membership Meeting & UPDATES
2:00 pm - 4:30 pm	Changing the Role of Land Surveyor in the NFIP <i>Guest Speaker: James D. Nadeau, PLS, CFM, CFS, ANFI, Realtor</i>
3:00 pm - 3:30 pm	Afternoon Break

*** Please RSVP today for our Full Day Seminar! (8 PDH) ***

*** RISPLS Members: \$200.00 ___ All Non-Members: \$225.00 ___ Students: \$65 ___**

****Late Fee of \$10 if received after June 08, 2023 / if you'd like to SPONSOR A STUDENT: \$65 ___**

* Active Members of CALS, MALSCE, MSLS, NHLSA, NYSAPLS, VSLS and RIFMA can attend for the RISPLS Member rate—Check appropriate box.
* Make reservations early to eliminate late fee, reserve seating and to pick up your attendance certificate at the meeting.

All Reservations are non refundable and non-transferable.

Name on your identification badge to appear as:	
Company Name (will appear on ID Badge)	
Your Street Address:	
City, State, Zip Code:	
Phone Number:	
Email Address	

Please make checks payable to RISPLS or complete Credit Card Information and mail with reservation form to:

RISPLS, 410 Tiogue Ave, Coventry, RI 02816

or Email to Sherri at: rispls@hotmail.com 401-294-1262

{ } VISA { } MASTER CARD { } DISCOVER { } AMERICAN EXPRESS (a 3.5% transaction fee will be added) **AMOUNT\$:** _____

NAME ON CARD: _____ EXP DATE: _____ 3DIGIT CODE: _____ Date: _____

CARD # _____ Signature: _____

RISPLS June General Membership Meeting

Bio for James D Nadeau, PLS, CFM, CFS, ANFI, Realtor

Jim Nadeau has provided land consultation and real estate brokerage services for over 30 years. He is a Professional Land Surveyor, and current Chair of the Maine Board of Licensure for Professional Land Surveyors, holds the three National Flood Insurance Program designations, a member of the Maine Climate Council, and is also a Designated Broker at Jim Nadeau Realty. His experience in diverse fields allows him to provide comprehensive and unique service and education to homeowners, as well as, mortgage, insurance, land use, and design consultants.

Seminar I:

Value-Based Fees: How to Charge What You're Worth

8:15 am - 11:30 am

Determining the appropriate fees for land surveying services requires an organizational belief that such services are both important and unique. In this program, attendees will learn how to increase individual and organizational worth and convey competence to prospective clients. We will explore ways to create a profitable business model, as well as discuss other parameters of value, the importance of service diversity, and the creation of a hybrid fee strategy to support a transition to value-based fees. There will also be open discussion, welcoming perspectives and ideas from attendees, on business documents used to reduce liability while enhancing communication with clients.

Seminar II:

Changing the Role of a Land Surveyor in the NFIP

2 pm - 4:00 pm

The National Flood Insurance Program (NFIP), which offers flood insurance to more than 5 million policyholders nationwide, has transitioned to Risk Rating 2.0, a more automated rating methodology which uses "system-generated" values to perform more efficient and equitable flood risk analyses. As technology continues to change the role of the land surveyor, it calls for continued education and a willingness to evolve as flood consultants. This program will review important changes in the NFIP, as well as what has not changed. We will discuss how Flood Zone Determinations, Elevation Certificates, and Letters of Map Change still play an important role in helping property owners understand flood insurance and mitigation options, and explore different ways land surveyors can remain actively involved through a variety of real life examples.

James D Nadeau, PLS, CFM, CFS, ANFI, Realtor

918 Brighton Avenue, Portland, Maine 04102

Jim@nadeaulandsurveys.com

Jim@mainecoastsurveying.com